

Partner Alliances Manager



Kerridge CS welcomes Tim Bennett as Partner Alliances Manager

Kerridge Commercial Systems (KCS) has appointed Tim Bennett as its Partner Alliances Manager, where he will be responsible for accelerating relationships with key partners across the KCS group.

Bringing over 20 years of experience to the role, Tim has successfully executed alliance and channel partner strategies for several large software companies in the ERP, accounting and finance sectors.

Asked what attracted him to the position, Tim noted: "I join KCS in a new role for the business, and as it is entering a very exciting next phase of accelerated growth. KCS has an absolute focus on providing the best solutions and services to its customers, delivered through a great team of people. This was quite simply a perfect opportunity."

Tim noted that he is looking forward to working with KCS' existing partners, which includes Phocas and Paymentsense.

"KCS already benefits from an extensive network of alliance partners; in the short term, I will be focused on closely collaborating with them to ensure that both parties are nurturing these relationships to maximum mutual success," he highlighted.

Commenting on his key priorities in the role, Tim said: "I will be identifying and engaging with new and like-minded partners that can complement the already extensive KCS portfolio. In partnership we will deliver best-of-class solutions resulting in even greater efficiency gains and competitive advantage for our customers."

James Mitchell, Managing Director for KCS in the UK and Ireland, said: "The KCS group has always worked with industry partners to deliver value-add solutions to our customer base. Bringing Tim into the business with his experience in this sector has now given our Partner Programme a focus that benefits all parties; the customer, the partner and KCS.

"Adding specialist partner solutions to the KCS portfolio ensures the value proposition of our ERPs, like K8, becomes even more powerful and relevant to our customers. A well-run Partner Programme can be a win-win situation. It is great for customers to have access to best-of-breed solutions integrated into their ERP solutions. It enables our chosen partners to provide their specialist solution to KCS customers and also adds significant richness to the ERP ecosystem that Kerridge CS can offer."

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Tim Bennett,
Partner Alliances Manager,
Kerridge Commercial Systems

About Kerridge Commercial Systems (KCS)

KCS provides advanced, fully integrated business systems, installation and support services for the manufacturing, wholesale and distributive markets. The company has over 40 years of extensive knowledge and experience of working with wholesalers, distributors and manufacturers across many sectors. The company's class leading solutions are functionally rich and highly flexible.

The KCS product solution set has a track record of delivering wide-ranging benefits including greater operational efficiency, cost savings and resource and asset utilisation, together with real-time information for management decision making.

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