

Rovic Tiles



Rovic Tiles chooses cloud-based K8 Trader to support future growth

Rovic Tiles, a major distributor of quality ceramic and porcelain tiles, has enlisted K8 Trader to support its continued expansion. The business will replace its existing business management software with the cloud-based ERP solution from Kerridge Commercial Systems (KCS) in the coming weeks, which it hopes will bring tangible benefits across the business.



Julie Doe from Rovic Tiles, explained that it was the feature-rich functionality of K8 Trader that made it so appealing, combined with our knowledge of their particular industry.

“There were limitations to our existing software,” Julie noted. “As a tile distributor, we need to be able to distinguish between two shades of the same product - not having this functionality has caused us stocking issues in the past.

However, K8 Trader has batch control functionality specifically designed to handle these areas for us so is better customised to our needs and will make stock control much easier moving forward.”

Reflecting on the other features that made K8 Trader most appealing to Rovic Tiles, Julie continued: “The software should massively improve our point of sale service with instant access to sales and product information.

“We are also interested in the customer relationship management functionality, particularly as we become a more marketing and customer-focused business. This is an area we’re really stepping up at the moment, so K8 Trader will fit in well with our plans.”

Rovic Tiles has opted for the cloud-hosted version of K8 Trader, which will deliver both efficiency and practical benefits across the company.

Julie emphasised: “We’ve got three showrooms and a warehouse - it’s just better for us all to be able to access and work from the same system.”



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Julie Doe, [Rovic Tiles](#)

About Kerridge Commercial Systems (KCS)

KCS provides advanced, fully integrated business systems, installation and support services for the manufacturing, wholesale and distributive markets. The company has over 40 years of extensive knowledge and experience of working with wholesalers, distributors and manufacturers across many sectors. The company’s class leading solutions are functionally rich and highly flexible.

The KCS product solution set has a track record of delivering wide-ranging benefits including greater operational efficiency, cost savings and resource and asset utilisation, together with real-time information for management decision making.

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