



K8 LV comprehensive ERP enabled smooth running

BI Europe Ltd manufactures and supplies a variety of affordable condiments. Initially providing portion control condiments for the travel industry, expansion into the Retail, Food service and industrial clients has vastly contributed to them becoming an established worldwide brand.



They acquired a fully comprehensive ERP solution from Kerridge Commercial Systems (KCS), which has successfully enabled the smooth running of their manufacturing & wholesale processes.

The Client's Situation

For decades prior to K8 LV, BI Europe Ltd had been using a normal server based ERP system, and as Priyan Dhutia, 'Head of Operations' at BI explains: "this was fine for wholesale but we were in need of a complete manufacturing system". It was at this stage that BI Europe Ltd undertook research into various comprehensive ERP systems, with the aim of finding an approachable company who could provide efficient, adaptable and affordable software. With K8 LV not having such a big brand name as their competitors, they were not even on BI Ltd's radar to be considered at this stage. This was until they received a call from KCS's Sales & Marketing Director who was able to offer the solution they had been searching for.

Kerridge Commercial Systems Software

K8 LV is a real-time system reacting to day to day changes which occur within the sales, purchase and nominal ledgers, along with providing live visibility of current and future stock. This system ticked all the required boxes and after detailed consideration and various software demos, KCS were instructed to help support BI Europe move forward as their new ERP supplier.

// Biggest difference between Kerridge Commercial Systems [KCS] and other larger companies are that they will develop the software to suit your needs, it feels good, like you are part of the growth of KCS as they adapt their system to suit the needs of your business and the potential needs of their future clients.

Case Study

BI Europe Ltd



// We were really impressed with the presentation, time and effort they invested, the personalised system, price, the whole package.



KCS being a fully integrated end to end solution, it provides BI Europe Ltd with various tools vital to their business, such as; Batch Traceability and Recipe Management.

Client Satisfaction

BI Europe Ltd is now a long standing client of KCS, utilising the system and other available modules such as MRP to help with planning and the efficient management of their processes. With a forever remarkable working relationship, the companies work together to provide BI Europe with a smooth operational system. As with most aspects of any business, communication is always the key, and KCS really care about their clients and the quality of service provided to them. They believe the key is ensuring an accessible and open dialogue, to make sure any technical queries are dealt with quickly and efficiently.

They're committed to making changes internally and will continue to make sure their clients' needs are met as BI Europe Ltd have experienced: "KCS have restructured and become a different company and we're very happy with the level of customer service. I feel like they want to sort out any issues we have and get the problem solved as soon as possible. They have our best interests at heart and this is something we would not experience with any of the other larger ERP suppliers."

About Kerridge Commercial Systems (KSE)

We provide specialist software, services and support to deliver fully integrated trading and business management solutions to distributive trades customers, large and small – wherever they are in the world. Immersed in the distributive trades for over 40 years, our technical experts are thought leaders in trading and management technology, and our innovative and flexible approach ensures our customers partner with us for the long-term.

Our mission is simple: to design and deliver high performance, integrated ERP solutions that enable our distributive trade customers to source effectively, stock efficiently, sell profitably and service competitively.

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